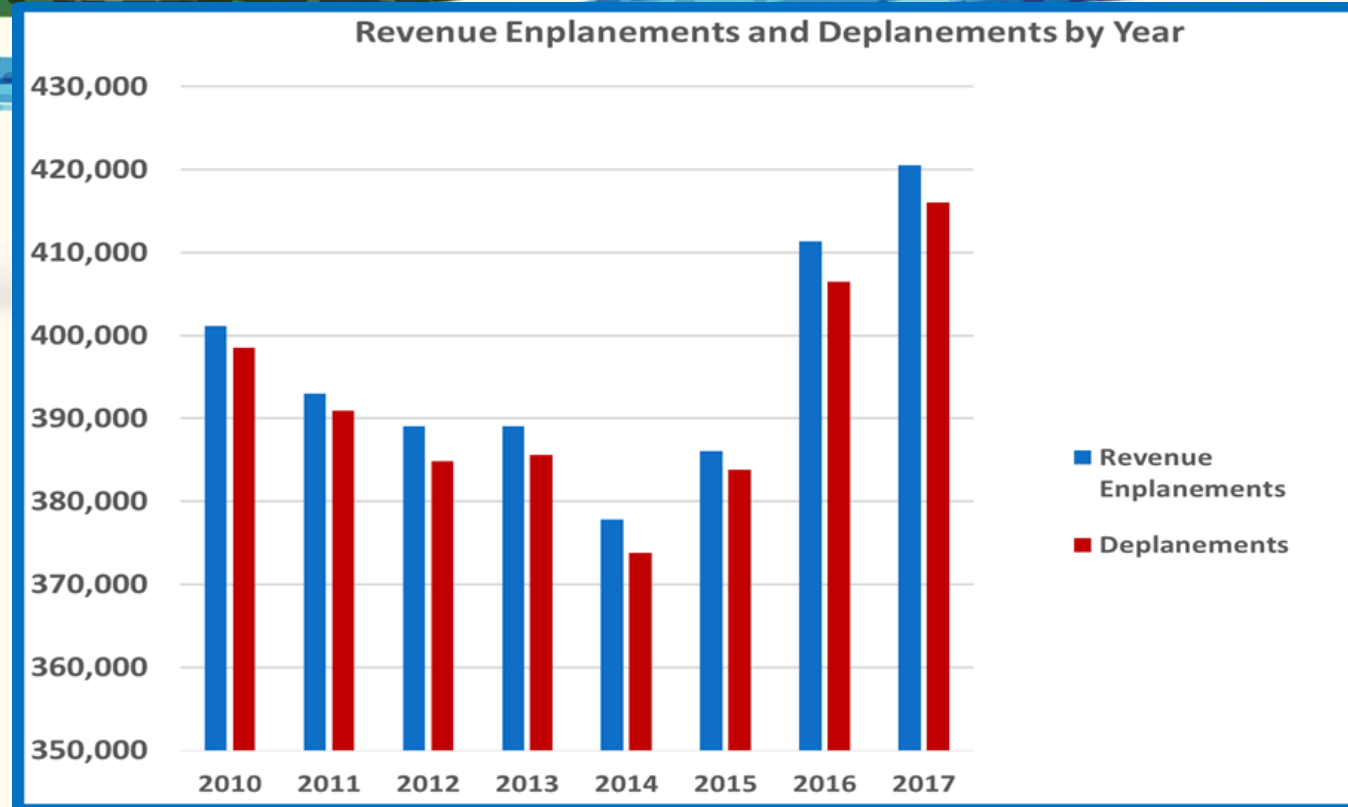


Enhancing the Regional Economy With New Flights



2017 Aviation Statistics

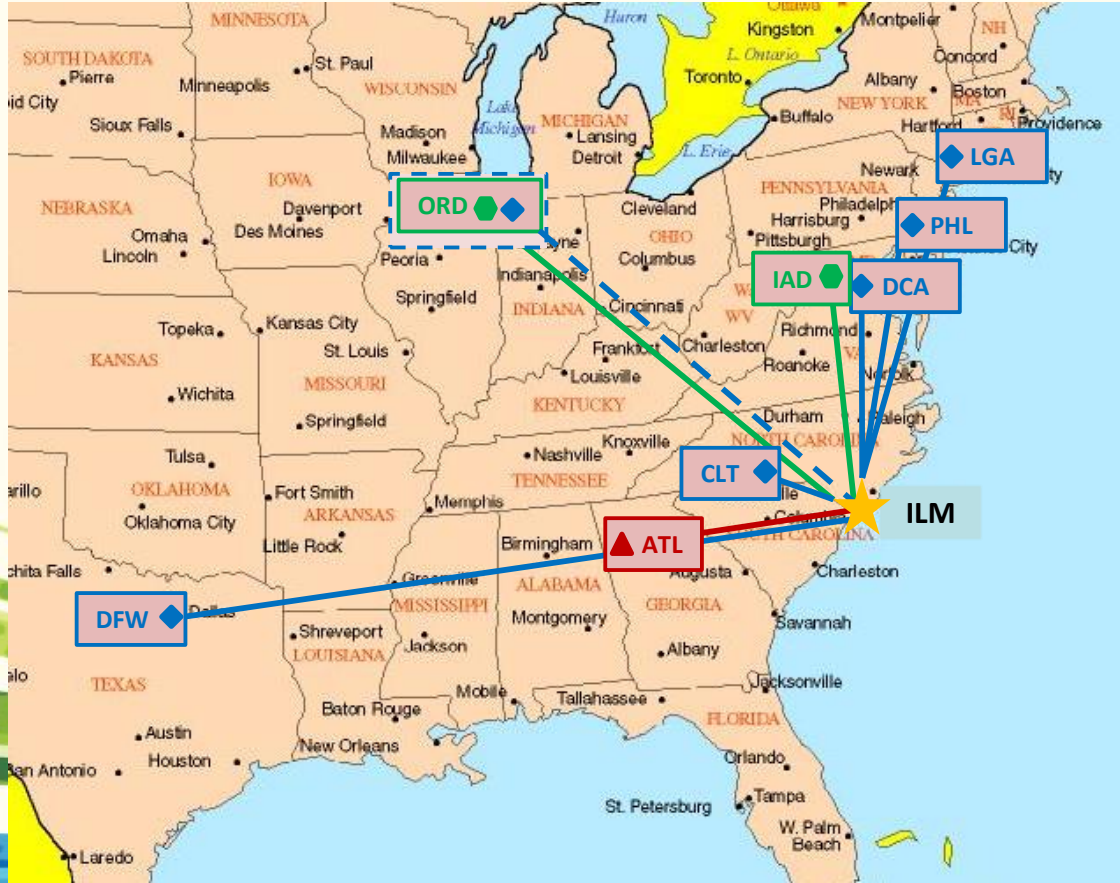


836,589 Passengers: + 2.3%

57,814 Operations: - .07%

103 Based Aircraft

Growth in Air Service



3 network airlines:

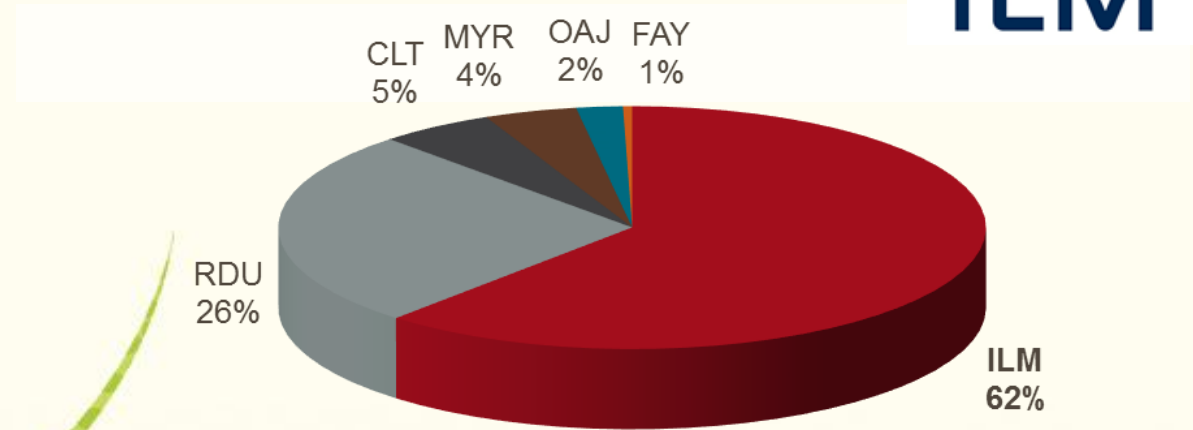
- 8 non-stop destinations
- 7 hubs
- 6 international gateways

Legend: American 
Delta 
United 
Seasonal 

Air Service Development



Rank	Destination
1	New York, NY (LGA)
2	Philadelphia, PA
3	Atlanta, GA
4	Boston, MA
5	Chicago, IL (ORD)
6	Newark, NJ
7	Denver, CO
8	Dallas, TX (DFW)
9	Orlando, FL (MCO)
10	San Francisco, CA

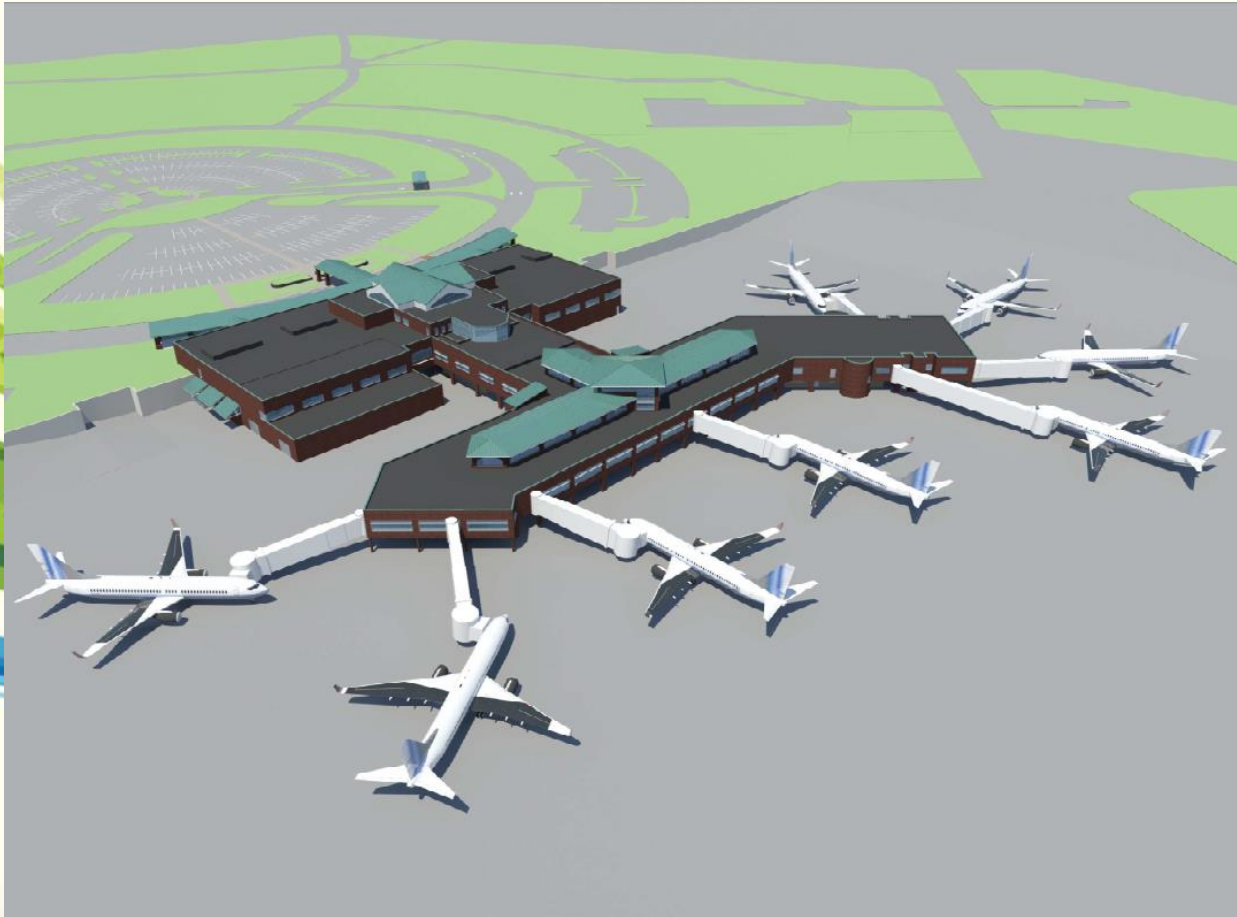


38% or 650 PDEW from the primary catchment use an alternate airport.

Airport	Mileage	Drive Time
OAJ	62	1 hr, 8 min
MYR	77	1 hr, 22 min
FAY	89	1 hr, 34 min
RDU	150	2 hr, 8 min
CLT	206	3 hr, 26 min

Facility Development

Terminal Expansion



Project Timeline

Phase 1A – ATO, Lobby and Baggage System

July 2018 – Bid Opening

Oct. 2018 – Construction NTP

Feb. 2020 – Construction Complete

Phase 1B – New Concourse and Gate Areas

July 2019 – Bid Opening

Nov. 2019 – Construction NTP

May 2022 – Construction Complete

Supporting the PGA Event



- 87 aircraft carrying Players and Caddies
- Wells Fargo had 2 corporate jets stay all week
- Four of players had their privately owned jet stay all week
- Fuel flowage – 30,000 gallons

Supporting Business Aviation

Live Oak Bank Flight Activity



- In 12 months, LOB's fuel consumption has increased from 27,000 to over 40,000 gallons per month.



New Aviation Partners



NEW United Flights Started April 9, 2018

Destination	Departure	Arrival	Seats
ORD	11:35 am	1:04 pm	50
ORD	6:30 pm	7:59 pm	50
IAD	10:15 am	11:30 am	50
IAD	7:45 pm	9:00 pm	50

- FBO Ownership transferred to Modern Aviation, Inc. on February 22, 2018.
- All American Aviation Services opens flight school on June 15, 2018.

ILM Business Park

Investing in the Future



➤ Infrastructure

- Storm Water
- FTZ
- New Roadway
- Traffic Impact Analysis

➤ Business Recruitment Efforts

- Hotel
- Service Station
- Landside Businesses



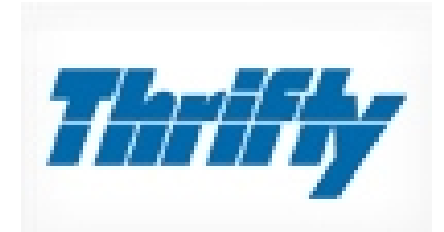
ILM Business Park



VA Clinic

- Opened March 2013
- 250+ jobs on site
- 80,742 SF
- 8,900 local Veterans
- 150-300 patients/ day
- 127,000 visits in CY16
- Full Women's Clinic

Recruiting Landside Businesses



Accolades for ILM Partners



- 30 associates (independent contractors & employees)
- \$43,041,070 in sales volume in 2017
- Lease term – Five years
- \$40,000 annual rent to ILM
- Opened in October of 2017 in the Flex Building.



- 21 locations around the Country
- Tailwind Deli News & Gifts, Inc. moved to Wilmington in 2004 and opened ILM concessions in 2005
- Opened first non-airport venues in Wilmington with Scratch on 23rd in March 2017 and the Shark Bar and Kitchen in September 2017

Growth in ILM Business Park

Social Bark



- Family Owned Business
- 2.4 acre land lease
- 17,000 SF Pet Lodge with 66 kennels
- 20 year term
- Ground breaking targeted for summer 2018
- \$13,000 annual rent

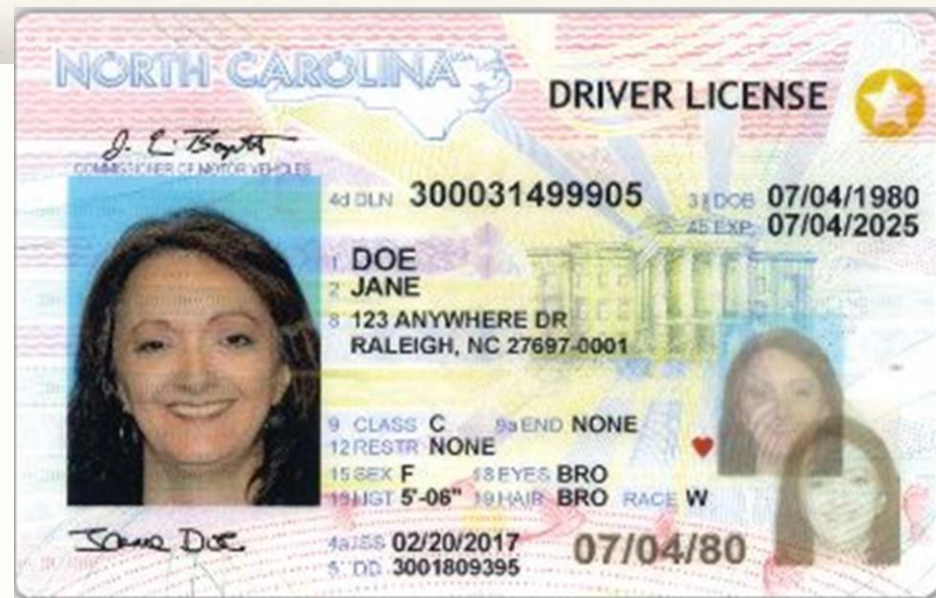


**SOCIAL BARK/
pet kennel + daycare
ilm business park**

HALL/GARDNER DR.
WILMINGTON, NC 28405



Summer Travel Recommendations:



The PreCheck center in
Wilmington:
UES Enrollment Center
2632 Carolina Beach Road #4
Wilmington, NC 28412

DMV can issue Real ID for
TSA and Military
Installations
NC Deadline is 10/2020

TSA Pre ✓
Saves you Time and Stress.



With a 5 year, \$85 membership, you can fly through security and don't need to remove your shoes, laptops, liquids, belts and light jackets.

Thank You for Flying ILM!!



COAST ON IN TO OUR COAST.

Chicago O'Hare Nonstop
to Wilmington, NC



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